

MARKET REPORT • Q2 2026

# Dubai Prime Office Market

Comprehensive analysis of a supply constrained market at a structural inflection point. Assessment, supply and demand dynamics, and investor implications through Q2 2027.

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VACANCY

0.7%

PRIME RENT YOY

+23.4%

OCCUPANCY

99.3%

TARGET IRR

8 to  
10%

01 EXECUTIVE SUMMARY

# Key findings and investment thesis

Dubai prime office has reached a structural inflection point in Q2 2026. This report consolidates market intelligence, financial analysis, and forward forecasts to support institutional investment decisions.

## Key findings

|                                                                                                     |                                                                                              |
|-----------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------|
| <p>MARKET STATUS</p> <p>Historic tightness in Grade A supply, unprecedented in the past decade.</p> | <p>VACANCY</p> <p><b>0.7%</b> record low, down from 3.2% in Q2 2025 and 8.5% in 2021.</p>    |
| <p>PRIME RENT</p> <p><b>AED 315/sqm</b>, up 23.4% YoY, the highest on record.</p>                   | <p>OCCUPANCY</p> <p><b>99.3%</b>, functionally full.</p>                                     |
| <p>SUPPLY PIPELINE</p> <p><b>1,970 sqm</b> through 2027, just 0.09% of stock annually.</p>          | <p>DEMAND GROWTH</p> <p><b>+7% YoY</b>, led by financial services at 8% and tech at 12%.</p> |

## Investment thesis

**Rating: OVERWEIGHT Grade A office.** Dubai Grade A office is a buy at current 4.2% yields for five reasons: structural supply scarcity through 2027, embedded rent growth in leases, minimal occupancy risk at 99.3%, capital certainty under a clear UAE legal framework, and institutional capital deployment creating tailwinds.

**Expected returns over a 7 to 10 year hold:** 8 to 10% IRR, combining a 4.2% yield with 5 to 6% average annual rent growth.

**Investment window:** Q3 to Q4 2026. Current yields above 4.2% will compress to 3.8 to 4.0% by Q2 2027 as institutional capital deploys. Early movers capture higher returns.

# Market outlook

Over the twelve month horizon, from Q3 2026 into Q2 2027, rents moderate from the 23.4% spike to 4 to 8% normal growth. Vacancy normalizes from 0.7% to 2.0% as supply trickles in. Institutional deployment accelerates, and the market equilibrates by mid 2027 at elevated rent levels more than 20% above the prior year baseline.

## 02 MARKET OVERVIEW

# Dubai Grade A office snapshot

### Market size and composition

|               |              |         |           |
|---------------|--------------|---------|-----------|
| GRADE A STOCK | AVERAGE RENT | VACANCY | OCCUPANCY |
| 2.1M sqm      | 315 AED      | 0.7%    | 99.3%     |

### Key market metrics

| METRIC               | Q2 2026 | Q2 2025 | CHANGE    |
|----------------------|---------|---------|-----------|
| Grade A vacancy rate | 0.7%    | 3.2%    | 78% lower |
| Prime rent (AED/sqm) | 315     | 255     | +23.4%    |
| Average occupancy    | 99.3%   | 96.8%   | +2.5%     |
| Leasing volume (sqm) | 147K    | 140K    | +5%       |
| New supply (sqm)     | 0       | 250     | N/A       |

### Historical context

The current market represents a dramatic swing from the pandemic era:

- 2021, pandemic peak: vacancy 8.5%, rents AED 180/sqm
- 2023, recovery: vacancy 5.2%, rents AED 220/sqm
- 2025, acceleration: vacancy 3.2%, rents AED 255/sqm
- 2026, current: vacancy 0.7%, rents AED 315/sqm

03 VACANCY ANALYSIS

# Supply exhaustion and occupancy

## Current vacancy situation

Grade A office vacancy of 0.7% is functionally equivalent to a full market. In practical terms:

- **Occupied space:** 2.085M sqm, or 99.3% of stock
- **Available space:** 14,700 sqm, or 0.7% of stock
- **Average lease size:** 5,000 to 8,000 sqm
- **Practical availability:** one or two buildings with partial space

For an occupier seeking 10,000 sqm, there are essentially zero options in Grade A. The occupier must either renew with the existing landlord at market rents, downsize to available space, relocate to secondary assets, or delay expansion.

## Vacancy trend and projections

| PERIOD       | VACANCY     | AVAILABLE (SQM)  | DRIVERS                               |
|--------------|-------------|------------------|---------------------------------------|
| Q2 2026, now | 0.7%        | 14,700           | Supply depleted, demand strong        |
| Q3 2026      | 0.7 to 0.9% | 14,700 to 18,900 | Minimal new supply, seasonal slowdown |
| Q4 2026      | 0.6 to 0.8% | 12,600 to 16,800 | Year end leasing fills supply         |
| Q1 2027      | 0.8 to 1.2% | 16,800 to 25,200 | New supply delivers, creates options  |
| Q2 2027      | 1.5 to 2.0% | 31,500 to 42,000 | Equilibration, normalization          |

## Key insight: the supply shock

From Q2 into Q3 2026, occupiers go from zero options to slightly more as supply trickles in, still extremely tight. By Q2 2027, vacancy normalizes to the healthy 1.5 to 2.0% market clearing range and occupiers regain negotiating power.

The twelve month window from Q3 2026 into Q2 2027 is the transition period. Rents will moderate as supply increases, but they will not fall. They will stabilize at elevated levels.

### 04 RENT ANALYSIS

# Prime rent trajectory and impact

## Current rent situation

| CURRENT PRIME RENT | YOY GROWTH |
|--------------------|------------|
| AED 315/sqm        | +23.4%     |

AED 315/sqm represents record pricing, the 99th percentile of Dubai office rental history. The market is pricing scarcity. For occupiers, the impact is immediate:

- A 10,000 sqm occupier paying AED 255/sqm in Q2 2025 carried annual rent of AED 2.55M
- The same occupier renewing in Q2 2026 at AED 315/sqm now carries AED 3.15M
- Annual impact: an extra AED 600K per year, a 23.5% cost increase**

For most companies, a 23% real estate cost increase is significant. It pressures margins and forces decisions: absorb the cost, or reduce headcount and space to hold budget.

## Rent forecasts, twelve month outlook

| PERIOD       | PRIME RENT | QOQ CHANGE      | RATIONALE                                    |
|--------------|------------|-----------------|----------------------------------------------|
| Q2 2026, now | 315        | +23.4% YoY      | Supply shock, scarcity premium               |
| Q3 2026      | 310 to 320 | 1.6% either way | Stabilization, seasonal factors              |
| Q4 2026      | 315 to 330 | +1.6% to +6.5%  | Year end activity, strong renewals           |
| Q1 2027      | 320 to 340 | +1.6% to +7.9%  | New supply enters, growth moderates          |
| Q2 2027      | 325 to 345 | +1.6% to +7.8%  | Equilibrates, growth slows to 5 to 8% annual |

## Key insight: the moderation story

The 23.4% spike is unsustainable, but the forecast shows rents do not fall. They stabilize. By Q2 2027, prime rent reaches AED 325 to 345/sqm, 3 to 9% higher than Q2 2026 levels. Growth slows from 23% to 3 to 9%, but rents remain elevated. Occupiers benefit from slower growth yet still face elevated costs.

### 05 SUPPLY AND DEMAND

# The structural imbalance

## Supply pipeline overview

Grade A office supply in development or pre lease through 2027:

- Q3 2026: 250 sqm, one smaller project
- Q4 2026: 700 sqm, two mid sized projects
- Q1 2027: 900 sqm, one delayed major project
- Q2 2027: 120 sqm, minor completions
- **Total across 2026 and 2027: 1,970 sqm**

For context, 1,970 sqm is roughly the size of one typical Grade A office tower. For a 2.1M sqm market, that is 0.09% annual supply growth.

## Demand analysis

| SECTOR                    | GROWTH RATE    | SPACE DEMAND        | NOTES                               |
|---------------------------|----------------|---------------------|-------------------------------------|
| Financial services        | +8% YoY        | +58,800 sqm         | Banks, brokerages, investment firms |
| Technology                | +12% YoY       | +88,200 sqm         | Startups, cloud, fintech            |
| Professional services     | +4% YoY        | +29,400 sqm         | Consulting, law, accounting         |
| Corporate and regional HQ | +2% YoY        | +14,700 sqm         | Multinationals consolidating        |
| <b>Total demand</b>       | <b>+7% YoY</b> | <b>+147,000 sqm</b> | <b>Market aggregate</b>             |

# The supply and demand gap

ANNUAL DEMAND

**+147,000** sqm

ANNUAL SUPPLY

**985** sqm

ANNUAL GAP

**146,015** sqm

This gap is the story. Demand runs roughly 150 times larger than supply. Over a two year period, the cumulative gap exceeds 290,000 sqm, more than 13% of the market. This imbalance explains the vacancy collapse, the rent growth, and the scarcity premium. It is structural, not cyclical, and it will persist through 2027 unless major new projects break ground, which requires capital, zoning, and three to four year development cycles.

## 06 OCCUPIER ANALYSIS

# Tenant mix and demand drivers

## Primary occupier segments

**Financial services, 35% of stock.** Banks, investment firms, and brokerages. Hiring growth of 8% YoY, high creditworthiness, and long lease terms of 7 to 10 years. Expanding on regional growth, tech hiring, and capital deployment.

**Technology, 18% of stock.** The fastest growing segment at 12% YoY, spanning software, cloud, fintech, and startup hubs. Demand is driven by Dubai appeal against Singapore, London, and San Francisco for talent and regulatory environment.

**Professional services, 15% of stock.** Consulting, law, accounting, and audit. Modest but consistent growth of 4% YoY.

**Government and quasi government, 12% of stock.** Regulatory agencies and government linked companies. Minimal growth, long term commitment.

**Other, 20% of stock.** Corporates, shared workspace, and flexible office, with mixed growth.

## Occupier behavior in tight markets

When vacancy drops below 2%, occupier behavior shifts:

- **Renewal decision:** renew at the landlord terms or downsize. Most choose renewal.
- **Expansion timing:** delay hiring until space becomes available.

- **Lease length:** landlords demand longer terms of ten years or more to lock in tenants.
- **Rent acceptance:** occupiers accept higher rents rather than lose space.

The current environment pushes occupiers into exactly this behavior. Renewal activity in Q4 2026 and Q1 2027 will show high acceptance of elevated rents. In tight markets, tenant churn typically falls from 10 to 15% down to 5 to 8%. Occupiers renew despite higher rents because the alternatives are worse, which is positive for landlords: longer cash flows, lower vacancy risk, higher rents.

07 INVESTOR IMPLICATIONS

# Returns, risk, and deployment

| CURRENT YIELD | RENT GROWTH | TOTAL RETURN | HOLD PERIOD           |
|---------------|-------------|--------------|-----------------------|
| 4.2%          | 5 to 6%     | 8 to 10%     | 7 to 10 <sub>yr</sub> |

## Return drivers

**Income, 40 to 50% of return.** The 4.2% yield provides stable cash flow. **Growth, 40 to 50% of return.** Rent growth and occupancy maintenance drive capital appreciation. **Capital gains, the upside option.** If tightness persists, rents stabilize higher than forecast, yielding excess returns.

## Key value propositions

- **High occupancy at 99.3%:** minimal vacancy risk, downside protected.
- **Rent growth embedded:** leases already priced for 5 to 6% annual growth.
- **Institutional tailwinds:** pension funds and sovereign wealth funds deploying, supporting future exits.
- **Capital certainty:** a clear UAE legal framework and established exit mechanisms.
- **Yield relative to rates:** a 4.2% yield is exceptional in the current 1 to 3% global rate environment.

## Deployment by investor profile

**Conservative institutions:** deploy 50 to 60% of the real estate allocation now, lock in 4.2% yields, hold 7 to 10 years, expect 8 to 10% IRR. **Opportunistic capital:** deploy 60 to 80% aggressively, maximize near term deployment before yields compress, expect 9 to 11% IRR with additional upside. **Core plus investors:** deploy 30 to 40% for core and 20 to 30% for opportunistic growth, laddering entry across Q3 and Q4 2026.

### 08 RISK FACTORS

## Bull, base, and bear scenarios

### Bull case 25%

Demand accelerates, supply stays constrained, rents keep climbing, capital deployment persists.

VACANCY 0.3%  
RENTS AED 450 to 500  
IRR 10 to 12%

### Base case 55%

Supply trickles in, the market normalizes, growth moderates, deployment continues at a measured pace.

VACANCY 2.0%  
RENTS AED 380 to 400  
IRR 7 to 9%

### Bear case 20%

Recession, a supply surge, or capital flight pull the market back toward the mean.

VACANCY 5 to 7%  
RENTS AED 300 to 320  
IRR 2 to 4%

PROBABILITY WEIGHTED OUTCOMES THROUGH 2028

## Risk monitoring

- **Recession risk:** monitor global macro indicators. The UAE economy is relatively insulated by government diversification.
- **Tech correction:** watch venture funding and public tech valuations. If tech retreats, Dubai appeal fades slightly.
- **Supply acceleration:** project delays are common in Dubai, but if multiple projects complete ahead of schedule a supply shock occurs.
- **Capital withdrawal:** unlikely given UAE stability, but a retreat of institutional capital would compress yields sharply.

09 TWELVE MONTH OUTLOOK

# Quarterly projections to Q2 2027

| QUARTER | THEME             | PRIME RENT | VACANCY     | SUPPLY  |
|---------|-------------------|------------|-------------|---------|
| Q3 2026 | Stabilization     | 310 to 320 | 0.7 to 0.9% | 250 sqm |
| Q4 2026 | Year end activity | 315 to 330 | 0.6 to 0.8% | 700 sqm |
| Q1 2027 | Supply inflection | 320 to 340 | 0.8 to 1.2% | 900 sqm |
| Q2 2027 | Equilibration     | 325 to 345 | 1.5 to 2.0% | 120 sqm |

## Quarter by quarter

**Q3 2026, stabilization.** Summer seasonality dampens activity and the market stabilizes after the Q2 spike. Capital deployment continues and institutional acquisitions are expected.

**Q4 2026, year end activity.** Leasing peaks, renewals lock in rents, deployment accelerates, and transaction volume reaches USD 150 to 200M.

**Q1 2027, supply inflection.** The first meaningful supply hits the market. Normalization begins, occupiers regain slight negotiating power, and deployment moderates.

**Q2 2027, equilibration.** The market equilibrates at elevated rent levels, occupancy normalizes, and institutional investors consolidate positions.

## Twelve month summary

Rents: AED 315 rising to AED 330, up 4.8%  
Vacancy: 0.7% normalizing to 2.0%

Capital deployed: USD 410 to 590M

**Outcome: moderation from the spike, but strong fundamentals persist.**

## 10 RECOMMENDATIONS

# Actionable guidance for capital

OVERALL RATING **OVERWEIGHT Grade A office**

## Deployment strategy

- **Timing:** deploy 60 to 80% of allocated capital in Q3 and Q4 2026, with the remaining 20 to 40% as an opportunistic supplement.
- **Price target:** enter at 4.0 to 4.2% yields. Walk away below 3.8%.
- **Hold period:** 7 to 10 years for patient capital, locking in yields and capturing rent growth.
- **Exit strategy:** refinance or sell to other institutional capital in 2027 and 2028 as yields compress to 3.5 to 3.8%.

## Asset selection criteria

- Grade A classification, LEED or DGNB certified preferred
- Occupancy above 97% at entry
- Institutional grade tenant mix of banks, multinationals, and tech
- Lease length of 7 to 10 years for cash flow certainty
- Yield of 4.0 to 4.2% as the minimum threshold

## Portfolio construction and success factors

Allocate Dubai Grade A office as 10 to 15% of the total real estate portfolio. It complements core office holdings in London, Singapore, and Hong Kong and adds regional diversification. Four factors drive success: **speed**, since yields compress by Q2

2027; **discipline**, since entry price determines long term returns; **patience**, holding seven years or more to capture the full rent cycle; and **active management** of tenant quality, lease renewals, and market dynamics.

11 APPENDICES

# Data tables and disclosures

## Appendix A: historical rent and vacancy

| YEAR     | VACANCY | RENT (AED/SQM) | YOY RENT CHANGE |
|----------|---------|----------------|-----------------|
| 2021     | 8.5%    | 180            | 8% lower        |
| 2022     | 6.8%    | 200            | +11%            |
| 2023     | 5.2%    | 220            | +10%            |
| 2024     | 4.1%    | 245            | +11%            |
| 2025     | 3.2%    | 255            | +4%             |
| 2026, Q2 | 0.7%    | 315            | +23%            |

## Appendix B: investor profiles and returns

| INVESTOR TYPE         | DEPLOYMENT LEVEL           | TYPICAL IRR       | HOLD PERIOD      |
|-----------------------|----------------------------|-------------------|------------------|
| Pension fund          | 50 to 60% of RE allocation | 8 to 10%          | 10 years or more |
| Sovereign wealth fund | 60 to 80% of RE allocation | 9 to 11%          | 7 to 10 years    |
| Core plus fund        | 40 to 50% of RE allocation | 7 to 9%           | 5 to 7 years     |
| Opportunistic capital | Variable                   | 10 to 12% or more | 3 to 5 years     |

## Disclaimer

This report is prepared for institutional investors and qualified professionals. It contains forward looking statements based on analysis of current market conditions, and actual outcomes may differ materially. Market data is sourced from public records, transaction databases, and Titans proprietary research. Prepared June 2026. Classification: Institutional. Distribution: qualified investors only.



THE BIG VIEW

**Real estate is the enabler.  
The most strategic play of  
the decade is securing  
power ready,  
infrastructure aligned  
land.**

